

## 2021 Budget Proposal

Account Number	Account Name	Actual (2020 to Date)	YTD Budget	Difference	% of Budget	2021 Final
<b>Income</b>						
<b>Income</b>						
4000	Donations	150,587.82	165,000.00	(14,412.18)		175,000.00
4000.1	Monthly Donations	-	-	-		
4000.2	One Time Gifts	6,463.07	-	6,463.07		
4000.5	Churches	-	-	-		
	<b>Total 4000 - Donations</b>	<b>157,050.89</b>	<b>165,000.00</b>	<b>(7,949.11)</b>	<b>95%</b>	<b>175,000.00</b>
4001	Emergency Housing Project	6,000.00	17,050.00	(11,050.00)	35%	11,400.00
4008	Prevention Training Trips	-	-	-		
4010	Grants	32,752.00	45,000.00	(12,248.00)	73%	35,000.00
4030	Misc. Sales (shirts, mugs, etc)	144.00	400.00	(256.00)	36%	500.00
4040	Reimbursements	-	-	-		
4050	Prevention	-	-	-		
4050.1	Human Trafficking Prevention Classes	(100.33)	3,100.00	3,200.33	-3%	500.00
4050.2	Youth Programs/Services	-	800.00	(800.00)		1,000.00
4050.3	Presentations (not hosted by CVJC)	1,050.00	1,500.00	(450.00)	70%	1,000.00
4050.4	Online Classes	111.79	1,000.00	888.21	11%	400.00
4050.5	See: Students Ending Exploitation					300.00
	<b>Total 4050 - Prevention</b>	<b>1,061.46</b>	<b>6,400.00</b>	<b>2,838.54</b>	<b>17%</b>	<b>3,200.00</b>
4060	Survivor's Scholarship Income	200.00	250.00	(50.00)	80%	200.00
4065	Victim and Survivor Fund	-	-	-		-
4070	Soiree Income	-	-	-		-
4080	Virtual Tea Party					2,000.00
4090	Fund Raising Events (MISC)	711.21	7,000.00	(6,288.79)	10%	5,000.00
4111	The Well- First Fruits	10,000.00	-	10,000.00		10,000.00
4999	Misc Income	2,695.57	6,000.00	(3,304.43)	45%	
	<b>Total Income</b>	<b>13,606.78</b>	<b>13,250.00</b>	<b>356.78</b>	<b>103%</b>	<b>17,200.00</b>
	<b>Total Income</b>	<b>210,615.13</b>	<b>247,100.00</b>	<b>(28,307.79)</b>	<b>87%</b>	<b>242,300.00</b>
<b>Expense</b>						
<b>Program Expenses</b>						
6000	Prevention	80.00	-	80.00		
60001	Victim and Survivor Advocate	13,288.97	19,000.00	(5,711.03)	70%	7,000.00
60002	Youth Programs/Services	77.67	750.00	(672.33)	10%	1,000.00
60003	Human Trafficking Prevention Classes	259.70	1,000.00	(740.30)	26%	250.00
60004	Team Celebration/Gifts	6.48	300.00	(293.52)	2%	200.00
60006	Curriculum Development	-	200.00	(200.00)	0%	200.00
60007	Staff Training/Resourcues	1,009.44	2,000.00	(990.56)	50%	2,000.00
60008	Education Coordinator	12,736.71	17,550.00	(4,813.29)	73%	15,600.00
60009	Prevention Educators	-	3,120.00	(3,120.00)	0%	800.00
60010	Prevention Director Spending Allowance	164.36	400.00	(235.64)	41%	400.00
60011	SEE					1,000.00
60012	Youth Program Manager					33,000.00
	<b>Total 6000 - Prevention</b>	<b>27,623.33</b>	<b>44,320.00</b>	<b>(16,696.67)</b>	<b>62%</b>	<b>61,450.00</b>
6010	Churches	-	350.00	(350.00)		
60101	Freedom Sunday	16.87	-	16.87		50.00
60102	Freedom Churches	320.25	-	320.25		350.00
60103	Training/Special Events	101.36	-	101.36		100.00
	<b>Total 6010 - Churches</b>	<b>438.48</b>	<b>350.00</b>	<b>88.48</b>	<b>125%</b>	<b>500.00</b>
6020	Partnership	-	-	-	0%	
60200	Benefits	12,325.47	6,600.00	5,725.47	187%	10,200.00
60201	Staff Salaries	93,660.88	112,500.00	(18,839.12)	83%	112,500.00
60201.5	Taxes (Payroll)	7,336.48	13,800.00	(6,463.52)	53%	15,129.00
60202	Events	363.86	300.00	63.86	121%	300.00
60203	Staff Development/Training	86.19	500.00	(413.81)	17%	500.00
60204	Victims and Survivors Fund	2,205.70	2,000.00	205.70	110%	2,500.00
60205	Pledge to Stop Trafficking	111.99	-	111.99		200.00

60206	Public Awareness	-	-	-		
<b>Total 6020 - Partnership</b>		<b>116,090.57</b>	<b>135,700.00</b>	<b>(19,609.43)</b>	<b>86%</b>	<b>141,329.00</b>
6040	Survivor Scholarship Expense	-	1,000.00	(1,000.00)	0%	1,000.00
6060	Scholarship Fund (for staff)	1,505.00	2,000.00	(495.00)	75%	1,000.00
60080	Prevention Training Trips	-	1,000.00	(1,000.00)	0%	-
<b>Total Program Expenses</b>		<b>145,657.38</b>	<b>184,370.00</b>	<b>(38,712.62)</b>	<b>79%</b>	<b>205,279.00</b>
<b>General / Administrative Expenses</b>						
5011	The Well - First Fruits Expenses	5,269.87	-	5,269.87		5,300.00
5022	Emergency Housing Project	903.33	17,050.00	(16,146.67)	5%	11,400.00
5100	Accounting / legal fees	-	-	-		
5101	Book Keeping Software	2,690.00	2,500.00	190.00	108%	2,500.00
5102	Charitable Donations	776.50	-	776.50		-
5103	Reimbursements	59.96	-	59.96		-
5104	Fundraising (MISC)	79.99	500.00	(420.01)	16%	
51040	Mailers	2,429.29	2,000.00	429.29	121%	2,500.00
51041	Event: Big Event 2021	-	5,000.00	(5,000.00)	0%	-
51042	Events: small fund raisers	1,115.66	3,000.00	(1,884.34)	37%	5,000.00
51043	Director Fund Raising Allowance	440.75	1,000.00	(559.25)	44%	1,000.00
51044	Partner/Donor Gifts	174.10	350.00	(175.90)	50%	300.00
51046	Swag (Shirts Etc)	26.69	500.00	(473.31)	5%	500.00
51047	Tea Party Expenses	488.64	1,250.00	(761.36)	39%	500.00
<b>Total 5104 - Fundraising (MISC)</b>		<b>4,755.12</b>	<b>13,600.00</b>	<b>(8,844.88)</b>	<b>35%</b>	<b>9,800.00</b>
5105	Hospitality	-	-	-	0%	250.00
5106	Insurance	3,582.76	3,200.00	382.76	112%	3,200.00
5108	Marketing / Advertising	1,959.08	4,000.00	(2,040.92)	49%	2,500.00
5109	Office Supplies / Equipment	5,738.54	5,500.00	238.54	104%	5,500.00
5110	Payroll Service	1,116.25	1,200.00	(83.75)	93%	1,200.00
5112	Staff Meals and Gifts for staff / volunteers / board	142.70	300.00	(157.30)	48%	300.00
5113	Subscriptions	980.39	1,400.00	(419.61)	70%	1,400.00
5114	Telephone	2,152.60	1,800.00	352.60	120%	2,000.00
5115	Web Site / Social Media	347.99	250.00	97.99	139%	700.00
5116	Paypal Fees	1,534.32	1,300.00	234.32	118%	1,500.00
5117	Rent and rent allowance	4,455.57	5,100.00	(644.43)	87%	4,800.00
5118	Video	322.90	350.00	(27.10)	92%	-
5119	Taxes	907.44	1,000.00	(92.56)	91%	1,000.00
5120	Legal Fees	-	50.00	(50.00)	0%	50.00
5121	Travel Costs	377.41	1,500.00	(1,122.59)	25%	1,500.00
5122	Bank Service Fee	-	-	-		-
5999	Misc Expense	2,771.42	-	2,771.42		-
5123	Consulting					3,500.00
						<b>29,400.00</b>
<b>Total General / Administrative Expenses</b>		<b>40,844.15</b>	<b>60,100.00</b>	<b>(19,255.85)</b>	<b>68%</b>	<b>58,400.00</b>
<b>Total Expense</b>		<b>186,501.53</b>	<b>244,470.00</b>	<b>(57,968.47)</b>	<b>76%</b>	<b>263,679.00</b>
<b>Net Income (Loss)</b>		<b>24,113.60</b>	<b>2,630.00</b>	<b>29,660.68</b>		<b>(21,379.00)</b>

Monthly Budgeted Expenses

20,372.50

\*consider combining Events categories

\*consider consolidating Marketing/Media categories